# Transilvania University of Braşov, Romania

# Study programme: Business Administration (in English)

Faculty: Economic Sciences and Business Administration

Study period: 3 years (Bachelor)

Academic year structure: 2 semesters (14 weeks per semester)

Examination sessions (two): Winter session (January/February)

Summer session (June/July)

Courses per years (C= course; S = seminar; L = laboratory; P = project)

## 1<sup>st</sup> Year

No.	Discipline	Code of		1 st	Seme	ster		2 <sup>nd</sup> Semester						
INO.	Discipline	discipline	С	S	L	Р	Cr	С	S	L	Р	Cr		
1.	Economics	EME1	2	2			6							
2.	Computer Science	EIE1	1	2			5							
3.	Company's Enterprise	EEI1	2	2			6							
4.	Communication public relations in business	ERL1	2	2			5							
5.	Academic Writing	EIA1	1				1							
6.	World Geography and Economics	EGE1	2	1			5							
7.	Applied Mathematics in Economy	EMA2						2	2			5		
8.	Accounting	EBC2						2	1			5		
9.	Management	EMG2						2	2			6		
10.	Internet Technologies for Business	ETI2						2	2			5		
11.	Business Law	EDA2						1	1			3		
12.	Environment Management	EMM2						2	1			4		
	French	LF01/LF02												
13.	German	LG01/LG02		2			2		2			2		
	Spanish	LS01/LS02												
14.	Physical Education and Sports	EF01/EF02		1			1		1			1		
	Total		10	12	0	0	31	11	12	0	0	31		
	Total teaching hours per week		22							23				

#### 2<sup>nd</sup> Year

No	Discipline	Code of	3 <sup>rd</sup> Semester					4 <sup>th</sup> Semester						
No.	Discipline	discipline	С	S	L	Р	Cr	С	S	Г	Р	Cr		
1.	Economic Statistics	ESA3	2	2			5							
2.	Marketing	ЕМК3	2	1			5							
3.	Finance	EFF3	2	1			7							
4.	Business Ethics	EEA3	2	2			3							
5.	Psychology	EPS3	1	1			4							
6.	Econometrics	EEC4						2	2			5		
7.	Economic and Financial Analysis	EAE4						2	2			5		
8.	Logistics	ELG4						2	2			5		
9.	International Trade	ECI4						2	1			5		
10	(O₁) Insurance and Re-insurance	EAR3	2	2			4							
10.	(O₁) Managerial Accounting	ECF3	2				4							

11	(O2) Promotional Techniques	ETP4						1	,			4
11.	(O2) Commercial Law	TNB4						2				4
	Business French	LF03/LF04										
12.	Business German	LG03/LG04		2			2		2			2
	Business Spanish	LS03/LS04										
13.	Physical education and sports	EF03/EF04		1			1		1			1
14.	Internship	PR4									6	4
Total		11	12	0	0	31	10	12	0	6	31	
Total teaching hours per week		23					7	22+6	l			

#### FACULTATIVE DISCIPLINES

No	Facultative disciplines	Code		3 <sup>rd</sup> S	eme	ster		4 <sup>th</sup> Semester				
No.	Facultative disciplines		С	S	L	Р	Cr	C	S	L	Р	Cr
1.	MODULE A (socio-humanities)		2	1			3					
2.	MODULE B (modern languages)		2	1			3	2	1			3
3.	MODULE C (computer science)							2		1		3
4.	MODULE D (technical)							2		1		3
5.	MODULE E (sports)			2			2		2			2

### 3<sup>rd</sup> Year

NI-	Discipline	Code of		5 <sup>th</sup> :	Seme	ster		6 <sup>th</sup> Semester					
No.		discipline	С	S	L	Р	Cr	U	S	L	Р	Cr	
1.	Management of business projects	EEF5	2	2			4						
2.	Monetary and Financial Economics	EEM5	2	2			4						
3.	Human Resources Management	EMR5	2	2			5						
4.	Strategic Management	EMS5	2	1			5						
5.	Quality Management	ECA5	2	2			4						
6.	Entrepreneurship	ENT6	2	2			4						
7.	Product Design and Development	EPD6						2	2			5	
8.	E-commerce	CEL5						2	2			5	
9.	Advertising design and production	CPR6						1	1			3	
10.	Negociation technique	ES06						2	2			5	
11.	(O1) Fiscality	EFA5	2	2			4						
11.	(O1) Cost Management	EMC5	2	2			4						
12.	(O2) European Business Environment	EME6						2	2			4	
12.	(O2) International Marketing	EMI6						2				4	
13.	(O3) Comunitary law	DCT6						7	1			,	
13.	(O3) Acquisitions	EMA6						2	2			4	
14.	Methodology of Writing the Graduation	FLLC									6	4	
14.	Paper	ELL6									O	4	
	Total		14	13	0	0	30	11	11		6	30	
	Total teaching hours per week				27		•			22+6 <sup>2</sup>	2		

### FACULTATIVE DISCIPLINES

No.	Facultative disciplines	Code		5 <sup>th</sup> 9	Seme	ster		6 <sup>th</sup> Semester					
NO.			С	S	L	Р	Cr	U	S	ш	Ρ	Cr	
1.	MODULE A (socio-humanities)		2	1			3						
2.	MODULE B (modern languages)		2	1			3	2	1			3	
3.	MODULE C (computer science)							2		1		3	
4.	MODULE D (technical)							2		1		3	
5.	MODULE E (sports)			2			2		2			2	