

Transilvania University of Brașov, Romania

Study program: Financial and Banking Management

Faculty: Economic Sciences and Business Administration

Study period: 2 years (master)

1st Year

| Course title | Code | No. of credits | Number of hours per week | | | |
|------------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Financial Econometrics | ECMF | 6 | 2 | | 1 | |

Course description (Syllabus): Econometric models used in economics. Classifying the econometric models; Simple regression model; Multiple regression models; Analysis of variances and quality adjustment; Characteristics of financial data series. Returns and Log returns in financial modelling; Financial investment analysis - Capital Asset Pricing Model. The coefficient of volatility; CAPM, to estimate the beta coefficients; Linear relationship between risk and return; Student test – t – in financial practice – "Jensen's Alpha" for testing "selection ability" of a portfolio manager.

| Course title | Code | No. of credits | Number of hours per week | | | |
|-------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Monetary Policies | POLM | 6 | 2 | 1 | | |

Course description (Syllabus): The role of issuing money in financing the economy; Currency value in domestic and international context; The exchange rate regime; The budget deficit and its monetary implications; Control the money supply; How to influence and keep the monetary equilibrium; Monetary policy rates; policy rate, lending facility, deposit facility.

| Course title | Code | No. of credits | Number of hours per week | | | |
|--|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Financial investments and portfolio management | IFGP | 7 | 2 | 2 | | |

Course description (Syllabus): The instruments, components, mechanisms and role played by the financial market in economy; Peculiarities of different international capital markets; The company's financing process through stocks and bonds; How to trade stocks at the stock exchange, on the spot market; The fundamental and technical analysis of stocks on the capital market; Fundamentals of the portfolio theory; The international derivatives market: futures, options and swap.

| Course title | Code | No. of credits | Number of hours per week | | | |
|-------------------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Advanced financial management | GFIA | 7 | 2 | 1 | | |

Course description (Syllabus): The approach of financial management as a tool for the sustainable increase in the company value; Capital Budgeting: Decision criteria and Real option considerations; Capital Budgeting and risk; The cost of capital: weighted cost of capital; optimal capital budget; Capital structure management in practice: operating and financial leverage; EBIT-EPS analysis; break-even analysis; Working capital policy: operating cycle, levels of working capital management, cost of short term funds; The management of cash and of short term investments; The management of account receivables: the commercial credit policy; Determining the value of the company.

| Course title | Code | No. of credits | Number of hours per week | | | |
|--|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Taxation system for banking and financial institutions | FIFB | 7 | 2 | 1 | | |

Course description (Syllabus): Principles of Taxation; The classification of taxes and fees; Corporate income tax; Small and Medium Entities income tax; Income tax; Local taxes and fees; Value Added Tax; Excise duty; Fiscal Procedures and Fiscal Cost Optimization.

| Course title | Code | No. of credits | Number of hours per week | | | |
|---------------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Public Financial Policies | POFP | 6 | 2 | 2 | | |

Course description (Syllabus): Financial equilibrium in the society; Fiscal policies: taxation and income distribution; taxation and efficiency; efficient and equitable taxation; The management of public deficits and public debt; Public choice and public finance; Cost benefit analysis; Welfare state versus welfare economy.

| Course title | Code | No. of credits | Number of hours per week | | | |
|-------------------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Ethics and academic integrity | MCSF | 4 | 1 | | | 1 |

Course description (Syllabus): Choosing the subject for research; Selecting the best research method; collecting the data; data analysis; the problems and weak points of the selected research method; Bibliographical research: the filiation of ideas; The structure of the research work: the title; the abstract; the introduction; the content; the method and data; the results; conclusions; bibliography; Using references: footnotes and endnotes; Applying the research methodology; The analysis of the results; Writing the conclusions.

| Course title | Code | No. of credits | Number of hours per week | | | |
|---|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Analysis and evaluation of financial assets | CPGL | 5 | 2 | 1 | | |

Course description (Syllabus): Risk and sensitivity analysis; weighted average cost of capital and related models; financial securities; mechanism of trading on the financial market, stock indexes; stock market indicators, basic of financial and technical analysis; hybrid financial securities (warrants), stock evaluation methods; bond analysis and evaluation; futures analysis and evaluation; swap analysis and evaluation; options analysis and evaluation.

| Course title | Code | No. of credits | Number of hours per week | | | |
|----------------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| European regional policies | PRE | 6 | 2 | 2 | | |

Course description (Syllabus): The EU's legislative process and institutions; The role of regions in the EU affairs and the multilevel governance; EU cohesion policy; Regional development in the long term; Policy instruments for sustainable regional development; The EU structural and investment funds; The Europe 2020 Strategy and the smart, sustainable and inclusive growth; Smart specialization strategies for innovation-driven growth; Innovation Union - an action-packed initiative for an innovation-friendly Europe; Climate change, energy policy and sustainable development policies; Migration and the integration of migrants; EU multiannual financial framework.

| Course title | Code | No. of credits | Number of hours per week | | | |
|----------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| EU economic policies | PEUE | 6 | 2 | 1 | | |

Course description (Syllabus): The instruments of EU's commercial policy; EU's monetary policy; Business and industry; Competition; Employment and social affairs; Customs, Education, training and youth; Single market; Taxation.

| Course title | Code | No. of credits | Number of hours per week | | | |
|------------------------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Resources valuation and management | EVMR | 6 | 2 | 1 | | |

Course description (Syllabus): Concept and significance of company's resources valuation and their management; Categories of resources (internal, external) to be managed; Management, valuation and diagnosis of human resources; Management and valuation of technical resources. Technical and quality diagnosis. Fundamentals of the company's valuation. Patrimonial and performance approaches in valuation: specific methods. Management and diagnosis of commercial resources. Performance diagnosis; Management, valuation and diagnosis of financial resources; Diagnosis and management of external resources.

| Course title | Code | No. of credits | Number of hours per week | | | |
|--|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Applying International Financial Reporting Standards | SIRF | 6 | 2 | 2 | | |

Course description (Syllabus): IFRS 1 First-time Adoption of International Financial Reporting Standards;

IFRS Framework for the Preparation and Presentation of Financial Statements;

IAS 1 Presentation of Financial Statement and IAS 7 Statement of Cash Flows;

IFRS 2 Share-based payment;

IAS 38 Intangible assets and IAS 16 Tangible assets;

IFRS 5 Non - current assets held for sale and discontinued operations;

IAS 12 Income taxes;

IAS 2 Inventories;

IAS 21 The effects of changes in foreign exchange rates;

IAS18 Revenues.

2nd Year

| Course title | Code | No. of credits | Number of hours per week | | | |
|---|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Modelling of Financial and Management Decisions | MDFG | 5 | 2 | | | 2 |

Course description (Syllabus): Decision. Basic concepts. Decision activities. The modelling and simulation to support for financial and management decision. Formulating and solving linear programming models applied in finance. Decision making using network optimization models. Inventory models. Techniques and application. Financial and management models solved by fuzzy techniques. Multi-attribute decision models. Monocriteria models in solving decision problems. Optimizing with QM (Quantitative Management).

| Course title | Code | No. of credits | Number of hours per week | | | |
|-----------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Managerial Accounting | CTBM | 5 | 2 | 1 | | |

Course description (Syllabus): Considerations on managerial accounting objectives; Budgeting and budgetary control; The full cost methodology; Calculation methods of partial costs; Cost calculation in the context of current issues in production.

| Course title | Code | No. of credits | Number of hours per week | | | |
|---|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Actuarial Techniques and Insurance Risk | TAR | 5 | 2 | | 1 | |

Course description (Syllabus): "Actuarial Techniques and Insurance Risk" examines the quantitative methods used to evaluate, price, and manage risks in insurance markets. The course introduces actuarial models, probability tools, and

financial principles used to estimate premiums, reserves, and future liabilities. It also explores how insurers measure, forecast, and mitigate risk to ensure financial stability and regulatory compliance.

| Course title | Code | No. of credits | Number of hours per week | | | |
|--------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Derivatives | MAPC | 6 | 2 | | 1 | |

Course description (Syllabus): The characteristics of all types of derivatives: theory and practice; functioning, margin, standardization, Futures, Options, Swap, Cap, Floor, synthetic instruments on financial market, Long versus Short positions, strategies, speculation versus hedging.

| Course title | Code | No. of credits | Number of hours per week | | | |
|------------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Financial technologies | FT | 6 | 2 | | 1 | |

Course description (Syllabus): "Financial Technologies" explores modern digital tools and innovations that transform financial services, including fintech platforms, digital payments, and blockchain systems. The course examines how data analytics, AI, and automation enhance financial decision-making and efficiency. Students learn about emerging business models, cybersecurity challenges, and regulatory implications in digital finance. It also emphasizes practical applications of fintech solutions in banking, investments, and risk management.

| Course title | Code | No. of credits | Number of hours per week | | | |
|-----------------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Scientific Research Project | PCES | 9 | | | | 5 |

Course description (Syllabus): Research theme; Project objectives; Project justification; Current state of research in the field; Research methodology; Final conclusions.

| Course title | Code | No. of credits | Number of hours per week | | | |
|--------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| PRACTICAL TRAINING | PRS | 3 | | | | 6 |

Course description (Syllabus): The discipline "Practical training" has the following objectives: to get master students accustomed with the practical aspects of economic issues; to train and develop graduate skills of developing projects: to assist students in using correct methods, techniques and models of analysis required by the market; to help students in substantiation of conclusions and proposals specific to each topic.

| Course title | Code | No. of credits | Number of hours per week | | | |
|----------------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| PREPARATION OF DISERTATION | ELLD | 9 | | | | 5 |

Course description (Syllabus): This discipline has the following objectives: to get master students accustomed with the topic of dissertation; to train and develop graduate skills of developing projects: to assist students in using correct methods, techniques and models of analysis required by the elaboration of the dissertation paper; to help students in substantiation of conclusions and proposals specific to each topic.

| Course title | Code | No. of credits | Number of hours per week | | | |
|--|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| The analysis of economic and financial performances of the company | APEF | 6 | 2 | 2 | | |

Course description (Syllabus): The concept of economic and financial performances. The nature of financial statements. The context of financial analysis; Funds management and shareholder value; Assessment of Business performance: Management's point of view; Assessment of Business performance: Owners' point of view; Assessment of Business performance: Lender's point of view; Financial modelling; Valuation and business performance: definitions of value; value to the investor valuing the equity; valuing the total company; Managing for shareholder value: evolution

of value based methodologies (economic value added, cash value added, cash flow return on investment); Integration of value analysis.

| Course title | Code | No. of credits | Number of hours per week | | | |
|--------------------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Financial Valuation of Company | ANDF | 6 | 2 | 2 | | |

Course description (Syllabus): Economic and financial valuation of the company: concepts and rules; Various types of diagnosis as source of information in view of the company's valuation; synthesis of diagnosis; Fundamentals of the company valuation (Net Corrected Asser, Beneficiary capacity, capitalization, actualization and profitability rates); Patrimonial approach in valuation; specific methods; Performance approach in valuation; methods; Combined approach (patrimonial and performance; goodwill); Comparison based valuation methods; Capital market based valuation methods; Valuation of actions and other financial instruments.

| Course title | Code | No. of credits | Number of hours per week | | | |
|---------------------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| The Credit Portfolio Management | MNPC | 6 | 2 | 2 | | |

Course description (Syllabus): The structure of credit portfolio; Measuring the credit portfolio; The credit portfolio-changes and evolutions; The risk credit management; Credit risk indicators; Methods of decreasing the credit risk; Credit risk ratio; non-performing loans ratio.

| Course title | Code | No. of credits | Number of hours per week | | | |
|---------------------------------------|------|----------------|--------------------------|---------|------------|---------|
| | | | course | seminar | laboratory | project |
| Financial and banking risk management | MRFB | 6 | 2 | 2 | | |

Course description (Syllabus): Risk management – general framework; Tools for risk measurement; Portfolio risk investment management; Direct investments risk management; banking risk management – general framework, organizational framework; Banking risk management: financial risks; Banking risk management: operational risks.