

#### PERSONAL INFORMATION

# Nicoleta Bărbuţă-Mişu

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# POSITION IOSUD UTBy

PhD Coordinator Doctoral studies field: Finance Since 2017

# EXPERTISE FIELD AND RESEARCH INTEREST AREAS

Corporate Finance / Financial Management Financial Analysis, Firms' Funding, Financial Forecasting, Investments

#### WORK EXPERIENCE

October 2017 – Present / October 2013 – September 2017 / February 2009 – September 2013 / February 2003 – February 2009

### Professor Habilitated in Finance / Associate Professor / Lecturer / Professor assistant

"Dunarea de Jos" University of Galati / Faculty of Economics and Business Administration / Business Administration Department, 47 Domneasca Street, Galati, Romania

- Courses: Corporate Finance, Financial Management, International Corporate Finance, Taxation, Transnational Finance, SMEs Financing, Firms' Funding, Finance and investment
- Seminars: Corporate Finance, Financial Management, International Corporate Finance, Taxation Transnational Finance, SMEs Financing, Trade and Tourism Corporate Finance, Finance and investments, Public Finance, Public Institutions Finance, Budget and public treasury, Financial Management of the European Projects, Economic and Financial Analysis, Economic and Financial Efficiency of the Human Resources, Statistics
- Coordination of bachelor work, work guidance of students scientific sessions, participation in committees at the Faculty level, participation in teachers' promotion committees; participation in the implementation teams of research / education projects, practical guidance to students.

Business or sector Education - Higher Education

#### 2 May 2014 - 15 December 2015

#### Expert of cost efficiency logistics and correlations with financial report

• SOPDHR Project, "Support equality and professional promotion of women", acronym (PROGRES), funded by European Social Fund by Sectoral Operational Programme – Human Resources Development SOP HRD 2007 – 2013 and Romanian Government, contract MOSOPDHR no. 129743/2014.

Beneficiary: "Dunarea de Jos" University of Galati, 47 Domneasca Street, Galati, Romania, <a href="https://www.ugal.ro">www.ugal.ro</a>

- Activity description:
- pursuing the achievement of the general and specific objectives, observing the schedule of the activities:
- participation in the activity of recording the monthly reports;
- elaboration of supporting documentation for technical and financial reports;
- tracking the compatibility of the documents with the technical-financial report and with the plans of the funding application;
- preparing reports related to the state of fulfilment of the budgetary provisions necessary to establish the credit needs;

Business or sector: Education - Higher Education

# 11 March 2014 – 31 December 2015

# Financial manager

SOP IEC project ID 1815 / SMIS – CNSR 48745, "Romanian Centre for Modelling Recirculating Systems of Aquaculture" – MoRAS funded by European Social Fund, contract AMPOSCCE no. 622/11.03.2014, value 22.016.435,60 RON

Beneficiary: Dunarea de Jos" University of Galati, 47 Domneasca Street, Galati, Romania, <a href="https://www.ugal.ro">www.ugal.ro</a>



#### Activity description:

- tracking of project accounting and ensuring its financial management;
- checking the financial aspects of the contractual documents signed with the suppliers;
- drawing up the financial reports and requests for payment / reimbursement for the project;
- ensuring the availability of funding within the prescribed deadlines;
- ensuring that expenditures are framed in the provisions of the budget and contract signed with the implementing authority;
- drawing up the progress reports and the final project implementation report;
- monitoring the qualitative level of the activities carried out during the implementation of the project in order to achieve the project objectives;
- pursuing the implementation of the qualitative strategies of the project.

Business or sector: Education - Higher Education

### October 2013 – December 2015

#### Financial consultant

S.C. DMT Marine Equipment S.A. Galati, 13 Prelungirea Foltanului Street, Village Costi, Commune Vanatori, Galati County

#### Activity description:

Consultancy in SOP IEC projects: contracts no. 4m/400513/7/14.11/2013 and no. 3m/500101/7/28.02.2014:

- the qualitative verification and correction of the project documents issued by the beneficiary and the consultancy firm: technical-financial reports, reimbursement requests, procurement procedures, notifications to MASOPIEC.;
- monitoring and ensuring compliance with the rules and procedures for the successful implementation of the project, in order to benefit from the non-reimbursable fund;
- advice on achieving / fulfilling the project indicators, both during the implementation period and during the post-implementation monitoring period.

Other complementary activities:

- identifying and informing on available funding opportunities to access new non-reimbursable funds;

Business or sector: Financial consultancy

#### October 2009 - December 2011

#### Financial manager

PN II project, Partnerships in Priority Areas "Competitiveness Studies of SME sector in view of local and regional sustainable development through economic and financial policies" – STUD\_COMP\_IMM, CNMP, Promoter Danubius University; "Dunarea de Jos" University of Galati – partner; Contract no. 4141/92121/2008. – financial manager and researcher

Beneficiary: Danubius University; "Dunarea de Jos" University of Galati – partner, 47 Domneasca Street, Galati, Romania, www.ugal.ro

### Activity description:

- drawing up technical and financial reports of the project;
- management of financial resources and budgeting for the approved budget;
- monitoring the fulfilment of the indicators assumed by the project.

Other research activities:

- publication 2 chapters from the study: "Analysis of the fiscal policy effects of the SME sector from the perspective of the sustainable regional development", Danubius University Publishing House, Galati, 2011, 202 pages, ISBN 978-606-533-203-4.
- 1. "Social perceptions and attitudes towards fiscal policy" authors: Bărbuţă-Mişu, N., Man, O.;
- 2. "Case Study on Student Entrepreneurial Initiative" authors: Man, O., Bărbuţă-Mişu, N.

Business or sector: Education - Higher Education

#### September 2005 - October 2006

#### **Project manager**

"Leonardo da Vinci" Mobility Project – "The Journalist Economist Relation in the Drawing up and Communication of the Economic Information", Promoter "Dunarea de Jos" University of Galati, Project Code: RO/2005/PL95030/S, Project value: 28.200 euro; Partners: Le Havre University - France, AM Transnational – Sevilla, Spain, Grupo InforEmpresa S.L. – Malaga, Spain.



- Activity description:
- organizing, implementing and monitoring all project activities;
- organizing and monitoring student internships;
- concluding partnership agreements and monitoring partners' work;
- drawing up technical and financial reports on the project;
- management of financial resources and budgeting for approved expenditures.

Business or sector: Education - Higher Education

#### December 2004 – January 2006

### **Project manager**

Leonardo da Vinci" Mobility Project – ""Practical Training of Students in European Financial – Banking Institutions", Promoter "Dunarea de Jos" University of Galati, Project Code: RO/2004/PL93057/S, Project value: 31.500 euro; Partners: Futurum – Warszawa-Wesola, Poland, Ionian Hotels and Resorts Group – Corfu, Greece, Ionian Praxis Financial and Consultants Services Ltd. – Corfu, Greece.

### Activity description:

- organizing, implementing and monitoring all project activities;
- organizing and monitoring student internships;
- concluding partnership agreements and monitoring partners' work;
- drawing up technical and financial reports on the project;
- management of financial resources and budgeting for approved expenditures.

Business or sector: Education - Higher Education

# December 2003 – September 2004

# **Project manager**

 Leonardo da Vinci" Mobility Project – "The Growth of the Students Competence in the Realization of Financing Projects", Promoter "Dunarea de Jos" University of Galati, Project Code: RO/2003/PL91119/S, Project value: 28.800 euro, Partners: Inforempresa S.L. – Malaga, Spain, Vitalis GMBH, Leipzig-Schkeuditz, Germany.

#### Activity description:

- organizing, implementing and monitoring all project activities;
- organizing and monitoring student internships;
- concluding partnership agreements and monitoring partners' work;
- drawing up technical and financial reports on the project;
- management of financial resources and budgeting for approved expenditures.

Business or sector: Education - Higher Education

#### 16 January 2018 – 16 November 2018

#### **Trainer - Module 2: Business Financial Management**

HCOP Project, **no.** 82/3/7/103962, "Innovative Entrepreneurship in the South East Region - AntRes", co-funded by the European Social Fund - Human Capital Operational Programme 2014 - 2020, Project value 17.666.747,23 lei.

Beneficiary: Dunarea de Jos" University of Galati, 47 Domneasca Street, Galati, Romania, www.ugal.ro

#### Activity description:

- courses and practical activities - Module 2: Business Financial Management .

Business or sector: Education - Higher Education

# 14 March 2018 – 21 December 2018

#### **Trainer**

HCOP Project, **no.** 89/3/7/107785, "Entrepreneurship and creativity in your country - ANCRIT", co-funded by the European Social Fund - Human Capital Operational Programme 2014 – 2020.

Beneficiary: "Dunarea de Jos" University of Galati, 47 Domneasca Street, Galati, Romania, www.ugal.ro

#### Activity description:

- courses and practical activities in the field of Business Financial Management.

Business or sector: Education - Higher Education



# 17 October 2017 – 15 December 2017

# **Trainer - Business Financial Management**

Project **CNFIS-FDI-2017-0542**, "Modern and efficient entrepreneurship for students and graduates of UDJG - SAS-UGAL", Domain 5: Setting up and supporting the activities of the student entrepreneurial societies (SAS) funded by the Institutional Development Fund - FDI 2017, Project value: 83,000 lei.

Beneficiary: "Dunarea de Jos" University of Galati, 47 Domneasca Street, Galati, Romania, www.ugal.ro

- Activity description:
- courses and practical activities in the field of Business Financial Management.

Business or sector: Education - Higher Education

#### September 2008 – present

#### Tax consultant

S.C. Rezon Media Grup S.R.L., 8 Petru Poni Street, Sector 1, Bucharest

- Activity description:
- copyright transfer of texts and works of intellectual creation published in the products edited by S.C. Rezon Media Group S.R.L. for economic agents: "Tax Management", "Expert contabil", "AgriBani":
- periodic update of chapters: Excise; Procedures, operations and customs debt; Contributions and special funds within the product CD of the Accountant, edited by S.C. Rezon Media Group S.R.L.
- copyright transfer for the book: **Soluţii pentru diminuarea taxelor şi impozitelor** ,Rezon Media Grup Publishing House, 2016 Unique author:

http://rezonromania.net/solutii pentru diminuarea taxelor si impozitelor.htm

Business or sector Tax consultancy

#### January 2005 - December 2008

#### **Financial consultant**

"Dunarea de Jos" University of Galati / Inter-institutional Centre for Counselling and Professional Guidance, Garii Street, hostel IB, Galati, Romania

Consulting on Leonardo da Vinci Projects

**Business or sector Consulting** 

# October 2004 – December 2005 May 2002 – May 2003

# **Chief accountant**

ITALMONDO Company, Dr. Carnabel Street, Galati, Romania

 Organization of corporate accounting in accordance with the laws; drawing up monthly balances, accounting registers and balance sheets; the management of cash and bank transactions; ensuring of compliance with tax legislation; drawing up monthly, quarterly and yearly statements.

**Business or sector Accounting** 

# November 2004 – November 2005

#### Chief accountant Treasurer

"Dunarea de Jos" Medical Foundation Galati, 47 Domneasca Street, Galati, Romania

 Organization of foundation accounting in accordance with the laws; drawing up monthly balances, accounting registers and balance sheets; the management of cash and bank transactions; drawing up monthly, quarterly and yearly statements.

**Business or sector Accounting** 

# August 2002 – September 2003 May 2002 – May 2003

#### Accountant

"Dunarea de Jos" Foundation of the University, 47 Domneasca Street, Galati, Romania

 Organization of foundation accounting in accordance with the laws; drawing up monthly balances, accounting registers and balance sheets; the management of cash and bank transactions; drawing up monthly, quarterly and yearly statements.

**Business or sector Accounting** 



#### **FDUCATION AND TRAINING**

# November 2003 – November 2008

# PhD Degree in Finance

8 EQF

The Bucharest Academy of Economic Studies / Faculty of Finance, Insurance, Banks and Stock Exchanges

Finance and Insurance Specialization

• Financial Management of the Enterprise, Financial decision modelling, Microeconomics

#### October 2001 - July 2003

### **Master's Degree**

7 EQF

"Dunarea de Jos" University of Galati / Faculty of Economic Sciences

Managerial Strategies and Policies Specialization

 Commodity and value exchanges; Modelling of trade and international financial relations, EU economy and legislation, Strategic management, Organizational behaviour, Organizational cultures

#### October 1997 - September 2001

### **Bachelors Degree of Economist**

6 EQF

- "Dunarea de Jos" University of Galati / Faculty of Economic Sciences
- Accounting and Management Informatics Specialization
- Financial Management of the Enterprise, Public finance, Fundamentals of Accounting, Financial Accounting, Management Accounting, Financial Mathematics, Foreign Exchange-Financial Relations

#### PERSONAL SKILLS

#### Mother tongue(s)

#### Romanian

# Other language(s)

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
B2	B2	B2	B2	B2
Independent user	Independent user	Independent user	Independent user	Independent user
B2	B2	B2	B2	B2
Independent user	Independent user	Independent user	Independent user	Independent user

# English

Italian

# Communication skills

- good communication skills gained through my own experience in numerous teams of project implementation;
- good communication skills gained through teaching activity.

# Organisational / managerial and social skills

- good managerial skills acquired as manager in 3 mobility projects for students;
- accurate assessment of the budget and effective use of funds in projects;
- efficiency in the coordination of administrative activities;
- good organizational skills acquired through participation as a member in the organization team of conferences and workshops to faculty and university level;
- involvement of young people (students, masters) in research;
- good leadership skills of students teams participating in various conferences, workshops and student competitions:
- skills recognized for teaching, educational activities Nominated for Bologna Teacher 2015

#### Job-related skills

- good knowledge of processes and procedures for the projects implementation, mainly financial issues, in some of them being financial manager;
- good mentor and teacher, whose principal activity within the university is training of students in disciplines presented and their guidance for preparation the license and dissertation theses.



#### Digital competence

good command of office suite (word processor, spread sheet, presentation software)

# Attributions and administrative positions at department, faculty and university

- 2011 present member of the Faculty of Economics and Business Administration Board, Teaching Commission (2011 - 2013) and Ethical Commission (2014 - present);
- 2011 2015 member of the Business Administration Department Board;
- 2014 present Responsible of Research Laboratory , Laboratory of bio-economics modelling and legislation in aquaculture";
- 2011 Member in editorial board of the journal "Annals of Dunărea de Jos University of Galati.
   Fascicle I. Economics and Applied Informatics". <a href="http://www.eia.feaa.ugal.ro/index.php/editors">http://www.eia.feaa.ugal.ro/index.php/editors</a>
- Member in editorial board of the ISI indexed conferences: 18<sup>th</sup>, 23<sup>th</sup>, 25<sup>th</sup>, 26<sup>th</sup>, 27<sup>th</sup>, 28<sup>th</sup> IBIMA Conference, EMEM 2017.

#### Other skills

- 2015 IBM SPSS software course beginner, intermediate and advanced, organized by ROMSYMDATA in the project "Romanian Centre for Modelling Recirculating Systems of Aquaculture" – MoRAS, financed by Operational Sectoral Programme "Increase of Economic Competitiveness", contract no. 622 / 11.03.2014, ID 1815, COD SMIS–CSNR 48745 – Graduation Diploma;
- 2015 Eviews software course beginner and medium to advanced, organized by ROMSYMDATA in the project "Romanian Centre for Modelling Recirculating Systems of Aquaculture" MoRAS, financed by Operational Sectoral Programme "Increase of Economic Competitiveness", contract no. 622 / 11.03.2014, ID 1815, COD SMIS–CSNR 48745 Graduation Diploma;
- 2011 Romanian Business School Foundation Branch of Galati, Advanced Course Trainer Certificate of graduation;
- 2011 Workshop of the programme "Entrepreneur Sustainable Future", the project SOP HRD 2007-2011 "Training and assistance in managerial and entrepreneurial field for small and future entrepreneurs, managers and employees of SMEs in North-East, North-West, Central and South-Eastern Regions", in Galati, 25-27 October 2011 Diploma of participation;
- 2011 Training session of the programme "Entrepreneur Sustainable Future", the project SOP HRD 2007-2011 "Training and assistance in managerial and entrepreneurial field for small and future entrepreneurs, managers and employees of SMEs in North-East, North-West, Central and South-Eastern Regions", in Galati, 4-6 October 2011 - *Diploma of participation*;
- 2008 "Dunarea de Jos" University of Galati Postgraduate course "The Quality Management in distance education; Certificate of graduation;
- 2005 Laval Mayenne Technopole, France professional stage beneficiary of the "Leonardo da Vinci" Project "Techno - Coop", Project Code: RO/2003/PL91118/TD – Professional Certificate;
- 2004 "Dunarea de Jos" University of Galati, Centre of Continuous Training and Technological Transfer, the course: "Electronic Simulation of business administration in a company" – Certificate of graduation:
- 2004 "Dunarea de Jos" University of Galati, course of Counselling and Professional Guidance in the Phare Project: "Strategies for Integration of the unemployed people" – (CICOPS – Interinstitutional Centre for Counselling and Professional Guidance for Unemployed People), RO.0007.02.01.01.0305, Phare 2000 – Economic and Social Cohesion – Human Resources Development – Certificate of attendance;
- 2004 "Dunarea de Jos" University of Galati, course of using Specialized Software ECHO in the Phare Project: "Strategies for Integration of the unemployed people" – (CICOPS – Inter-institutional Centre for Counselling and Professional Guidance for Unemployed People), RO.0007.02.01.01.0305, Phare 2000 – Economic and Social Cohesion – Human Resources Development – Certificate of attendance;
- 2000 2001 "Dunarea de Jos" University of Galati, International Department for European Studies, European Studies module course - Certificate of graduation;
- 2001 Information Technology Training Centre (CPTI), PRO-INFORMATICA Course of P.C. operator (WINDOWS NT EXPLORER, WORD, EXCEL FOX PRO approved by National Education Ministry and Ministry of Work and Social Solidarity Certificate of graduation;
- 1998 2000 "Dunarea de Jos" University of Galati, Department of Teacher Training *Certificate of graduation*.



### ADDITIONAL INFORMATION

#### Honours and awards

- Award of research results CNCSIS, CNCSIS Code 435, for article "Modelling the financial performance of the building sector enterprise case of Romania" published in Romanian Journal of Economic Forecasting (RJEF), No. 12, Vol. 4, 2009, pages. 195-212, ISSN 1582-6163, article indexed Social Sciences Citation Index, single author.
- http://www.cncsis.ro/userfiles/file/PREMIERE\_ARTICOLE/ARTICOLE%202009/APLICATII\_PRIMIT
   E 2009 ETAPA%20III 2.pdf
- http://www.uefiscdi.gov.ro/Public/cat/471/Premierea%20rezultatelor%20cercetarii.html, http://www.uefiscdi.gov.ro/articole/1722/Articole.html
- Award of research results CNCSIS, CNCSIS Code PN-III-P1-1.1- PRECISI-2017- 15203 (590), for article "Integrated Analysis of EU Construction Companies' Financial Performance" published in Journal of Construction Engineering and Management, Vol. 143, issue 6, 2017, ISSN 0733-9364, article indexed in Social Sciences Citation Index Dinca, M., Barbuta-Misu, N., Madaleno, M., Dinca, G., Deari, F.
- https://uefiscdi.ro/preview.php?&id=4049&wtok=fe6dcfb57782555ae7ede5170fea8219a1547e36&wtkps=XY1RDolwDEDv0m+J68bc6O5ATDzB2JAMUlgjQWO8u2x+GP1q07z3aknRM5lkWJdhjGACHTQrdVmZSIlgBg9p24CldUPlp8W5oZlk292bbg7F1F906As73uzjnFAkCGlyAonwqTify4ipiorA+/l6PO2FYlxzzaTOxqZ+LzuOKAWiQJGzMlv1n4OM4Bfc/q4tmNq83g==&wchk=91e47953748549b95487c72f1f27954323f6054c

#### Publications - PhD Thesis

 Bărbuţă-Mişu, N. – "Enterprise Financing within the National Strategy of Development Converging to the European Integration Process" – The Bucharest Academy of Economic Studies, Finance Domain, Finance- insurance Specialization (November 2003 – November 2008), Scientific Coordinator: Professor PhD Radu STROE.

#### Publications - Habilitation Thesis

 Bărbuţă-Mişu, N. – "New Challenges in Analysis and Estimation of Firm Financial Performance (Noi provocări în analiza şi estimarea performanței financiare a firmei)" – The Bucharest Academy of Economic Studies, Habilitation Thesis – Finance Field, 2017.

# Publications - Studies

- Bărbuţă-Mişu, N. Assessing the Risk of Bankruptcy. Case Study on a European Manufacturing Company, chapter 4 in Understanding Bankruptcy: Global Issues, Perspectives and Challenges, Nova Science Publishers, Inc., Hauppauge, USA, 2017, ISBN: 978-1-53612-399-9 (Hardcover), ISBN: 978-1-53612-432-3 (ebook), 34 pages.
- Bărbuţă-Mişu, N. Assessing the Risk of Bankruptcy of Large European Companies in the Period 2006-2015, chapter 5 in Understanding Bankruptcy: Global Issues, Perspectives and Challenges, Nova Science Publishers, Inc., Hauppauge, USA, 2017, ISBN: 978-1-53612-399-9 (Hardcover), ISBN: 978-1-53612-432-3 (eBook), 22 pages.
- Bărbuţă-Mişu, N. Tax optimization a legally way to reduce the fiscal impact in firms' activity, chapter in Legal mechanisms to ensure the activities of economic entities, ISMA University, Riga, Latvia, 2016, 192 pages, ISSN 1822-8658 (print), pp 147-155.
- Moga, L. M., Md Nor, K., Mişu, N., Mitrică, E., Stroe, R. I. "Serviciile bancare electronice în România. Provocări, factori, modele / Electronic Banking Services in Romania. Challenges, Determining Factors, Models", Bilingual Edition, ASE Publishing House, Bucharest, 2011, ISBN 978-606-505-492-9, 355 pages.
- Bărbuţă-Mişu, N., Man, O. "Perceptions and social attitudes towards fiscal policy", chapter in Analysis of the fiscal policy effects in the SME sector in the regional sustainable development perspective, Danubius University Publishing House, Galaţi, 2011, 202 pages, ISBN 978-606-533-203-4, 37 own pages.
- Man, O., Bărbuţă-Mişu, N. "Study case of student entrepreneurship", chapter in Analysis of the
  fiscal policy effects in the SME sector in the regional sustainable development perspective, Danubius
  University Publishing House, Galaţi, 2011, 202 pages, ISBN 978-606-533-203-4, 16 own pages.
- Bărbuţă-Mişu, N., Man, O. "The analysis of the tax compliance decision", chapter in Regional Study on the development of SME sector in Romania, EIKON Publishing House, Cluj-Napoca, 2010, 48 pages, ISBN 978-973-757-385-8.
- Mişu, N. "Environment Protection as Key-element of Local and Regional Sustainable Development", Chapter in Local and Regional Sustainable Development – Socio-economic Studies, Didactică şi Pedagogică Publishing House, Bucharest, 2007, 243 pages, ISBN 978-973-30-2012-7.



#### Publications - Books

- Hada, T., Bărbuţă-Mişu, N., Căruţ, M., Tamas, A. S., Avram, T.M., Contabilitatea şi performanţa operaţiunilor speciale (Accounting and Performance of Special Operations), Aeternitas Publishing House, Alba Iulia, 2017, 297 pages, ISBN 978-606-613-135-3.
- Bărbuţă-Mişu, N. "Soluţii pentru diminuarea taxelor şi impozitelor" (Solutions for reducing taxes), Rezon Media Grup Publishing House, Bucharest, 2012, 330 pages, ISBN978-973-0-22874-8
- Hada, T., Căruţ, M., Bărbuţă-Mişu, N., Avram, T.M. "Contabilitatea instituţiilor publice din România" (Accounting of public institutions from Romania), Editura Aeternitas, Alba Iulia, 2016, 403 pages, ISBN 978-606-613-119-3.
- Bărbuţă-Mişu, N. "Management financiar" (Financial Management), Europlus Publishing House, Galati, 2010, 272 pages, ISBN 978-973-1950-76-1.
- Bărbuţă-Mişu, N. "Finanţele întreprinderii" (Corporate finance), Didactică şi Pedagogică Publishing House, Bucharest, 2009, 301 pages, ISBN 978-973-30-2669-3.
- Bărbuţă-Mişu, N. "Finanţarea şi performanţa întreprinderii" (Enterprise financing and performance), Didactică şi Pedagogică Publishing House, Bucharest, 2009, 267 pages, ISBN 978-973-30-2670-9.
- Bărbuţă-Mişu, N. "Analysis and Modelling of the Financial Performance of the Enterprises Case study of Romania on building sector (Galati County)", LAP Lambert Academic Publishing, Köln, Germany, 2009, 116 pages, ISBN 978-3-8383-1971-1.
- Stroe, R., Bărbuță-Mişu, N. "Finanțarea şi gestiunea financiară a întreprinderii. Aplicații şi studii de caz" (Financing and financial management of the company. Applications and case studies), Didactică şi Pedagogică Publishing House, Bucharest, 2008, 315 pages, ISBN 978-973-30-2065-3.

# Publications – for business environment

- Tax Consultant Accountant CD, e-book for economic operators, ISSN 2067-0494, author of chapters: Excise duties; Procedures, operations and customs debt, Contributions and special funds, and regular updates in 2009-present.
- over 120 articles published in journals: Tax Management, ISSN 1843-5815, Expert contabil ISSN 1843-3901, AgriBani ISSN 2285-3545, edited by Rezon Media Grup S.R.L.
- 2 articles published in Business Accounting, Expertise and Audit, edited by CECCAR.

#### **Teaching Publications**

- Bărbuţă-Mişu, N. "Transnational Finance", Department of Distance Learning and with Reduced Frequency, Galaţi, 2012.
- Bărbuţă-Mişu, N. "Financial Management", Europlus Publishing House, Galaţi, 2011, 161 pages, ISBN 978-606-8216-89-8, Virtual Library course.
- Bărbuţă-Mişu, N. "Corporate Finance", Europlus Publishing House, Galaţi, 2010, 114 pages, ISBN 978-606-8216-10-2, Virtual Library course.
- Bărbuţă-Mişu, N. "SMEs Financing", Europlus Publishing House, Galaţi, 2010, 98 pages, ISBN 978-606-8216-11-9, Virtual Library course.
- Mişu, N. "Corporate Finance", Department of Distance Learning and with Reduced Frequency, Galati, 2008; 2009, 2010, 2011, 2012.
- Mişu, N. "SMEs Financing", Department of Distance Learning and with Reduced Frequency, Galati, 2008; 2009, 2010, 2011, 2012.

# Publications - Research articles

- Author / co-author in 7 articles published in ISI quoted journals with impact factor;
- Author / co-author in 5 articles presented to conferences and published in Proceedings indexed ISI;
- Author / co-author of over 40 articles published in journals indexed in international databases;
- Author / co-author of over 23 articles presented to international scientific conferences and published in proceedings or indexed in international databases.

# Projects with business environment

- 2010 2013 Scientific Research Contract no. 584/30.07.2010, "Designing and implementing
  a system for evaluating the effectiveness of human resource management. The
  benchmarking of the human resources practices at S.C. Martens S.A. Galaţi", contract
  between S.C. Martens S.A. Galaţi (beneficiary) and "Dunarea de Jos" University of Galaţi
  (executants)
- 2003 Scientific Research Contract for RETEC Galati "Tax Consultancy and restating the balances by the International Accounting Standards".



#### Research projects

- 27 January 2019 26 January 2021 Public Policy Expert, contract no. 307/19.12.2018, SIPOCA Project 393, SMIS Code 116103, "Strengthening the institutional capacity of the Ministry of Research and Innovation by optimizing the decision-making processes in the field of research and development and innovation".
- 29 October 2018 10 December 2020 Expert at streamlining RDI activity and improving costeffectiveness in research, Contract no. 14PFE/17.10.2018, "Excellence, Performance and
  Competitiveness in R&D&I Activities at "Dunarea de Jos" University in Galati", funded by
  Ministry of Research and Innovation, by Programme 1 Development of national system of
  research and development, Subprogram 1.2 Institutional Performance Funding Projects for
  Excellence in R&D&I, Beneficiary: "Dunarea de Jos" University of Galati.
- 17 September 2018 30 June 2019 **Economist researcher in general economics / Financial manager**, Contract no. 4/2018, "Strategy and Actions for Preparing the National Participation in Project DANUBIUS-RI, DANS", funded by Ministry of Research and Innovation, through the Research, Development and Innovation Program for River, Delta, Seas Danubius. Partner: Dunarea de Jos University in Galati.
- 6 November 2017 10 December 2018 Economist researcher management, Project 6PS MCI -2017, "Research to support the modernization of the national monitoring system for forest ecosystems using remote sensing and UAV techniques", funded by Ministry of Research and Innovation, Partner: Dunarea de Jos University in Galati, Project value for UDJG 1.000.000 RON.
- 6 November 2017 10 December 2018 Economist researcher management, Project 3PS MCI -2017, "Research to support the development of the capacity to assess and mitigate the impact of climate change and other stress factors on the state of forest ecosystems and wine-growing", Partner: Dunarea de Jos University in Galati, Project value for 299.999 RON.
- 6 November 2017 6 December 2018 Economist researcher management, Project 4PS MCI -2017, "Research to support the development of capacity to monitor, assess and valorise of natural resources from wetlands of international importance of Romania and the Black Sea coastal zone", Partner: Dunarea de Jos University in Galati, Project value for 501.499 RON.
- 11 March 2014 31 December 2015 Financial manager, SOP IEC project ID 1815 / SMIS CNSR 48745, "Romanian Centre for Modelling Recirculating Systems of Aquaculture" MoRAS funded by ESF, contract AMPOSCCE no. 622/11.03.2014, value 22.016.435,60 RON.
- October 2009 December 2011 Researcher and Financial manager, PN II, Partnerships in Priority Areas "Competitiveness Studies of SME sector in view of local and regional sustainable development through economic and financial policies" – STUD\_COMP\_IMM, CNMP, Promoter Danubius University; "Dunărea de Jos" University of Galati – partner; Contract no. 4141/92121/2008;
- 15 November 20 December 2011 Expert/Consultant in the Project Support to the preparation of Romanian standardised tender documents for transport sector, Project Reference 2010 132 RO ROD ROD, JASPERS Programme, for CONSULTING & MANAGEMENT, LTD., Bratislava, Slovakia.
- January 2009 December 2011 Researcher Member in project team, PN II, Ideas Exploratory Research Projects "Modelling of the factors with impact on e-banking adoption" CNCSIS, Promoter The Bucharest Academy of Economic Studies, Contract no. 957/19.01.2009, (CNCSIS Code 1852).
- September 2006 August 2008 Assistant financial manager / Member in project team of the research project "European Network for Promoting a Socio-economical Model for the Sustainable Local and Regional Development" - EURO\_NET\_DEVELOP, CEEX III nr. 160/2006.
- November 2005 February 2008 Member in team work of the research project FP6 "SME's Virtual Platform on Agro Food Sector to Access the Sixth and Seventh Framework Programme SPAS", Coordination Actions in Stepping up Economic and Technological Intelligence Activities (ETI), Promoter BESEL S.A. Valladolid, Spain; "Dunărea de Jos" University of Galati partner, 36.000 euro.
- 2002 2003 Member in the implementing team of the project "Statistical Indicators for Benchmarking the Information Society – SIBIS" and the extension SIBIS+ (AC project), IST-2000-26276 and IST 2001-2003, Promoter Empirica - Gesellschaft für Kommunikations- und Technologieforschun GmbH, Germany, 2002-2003.



# Educational projects and other projects

- September 2018 14 March 2019 Quality Expert Operational Programme Human Capital Project "Efficient program of practical training of students in the field of environmental protection and monitoring", Contract: POCU/90/6.13/6.14/107814, Beneficiary "Dunarea de Jos" University of Galati.
- 14 March 2018 21 December 2018 Trainer- Operational Programme Human Capital Project, no. 89/3/7/107785, "Entrepreneurship and creativity in your country - ANCRIT", co-funded by the European Social Fund - Human Capital Operational Programme 2014 – 2020.
- 16 January 2018 15 November 2018– Trainer Module: Business Financial Management Project POCU/82/3/7/103962/, "Innovative Entrepreneurship in the South East Region AntRes", co-funded by the European Social Fund Human Capital Operational Programme 2014 2020, Project value: 17.666.747,23 RON.
- 17 October 2017 15 December 2017 Trainer Module: Business Financial Management Project CNFIS-FDI-2017-0542, "Modern and efficient entrepreneurship for students and graduates of UDJG SAS-UGAL", Domain 5: Setting up and supporting the activities of the student entrepreneurial societies (SAS) funded by the Institutional Development Fund FDI 2017, Project value 83.000 RON.
- 2 May 2014 15 December 2015 Long-term expert Expert of cost efficiency logistics and correlations with financial report "Support equality and professional promotion of women" PROGRES, funded by European Social Fund by Sectoral Operational Programme Human Resources Development SOP HRD 2007 2013 and Romanian Government, contract AMPOSDRU no. 129743/2014, beneficiary: "Dunărea de Jos" University of Galaţi.
- July 2009 October 2010 Member in project team of the Project SOP HRD 26/3.1/G/39186, with title "Promoting the Entrepreneurial Culture in the South-east Region", acronym PARSE, financed by European Social Fund (ESF) by Sectoral Operational Programme Human Resources Development SOP HRD 2007 2013 and Romanian Government, contract AMPOSDRU no. 165/25.06.2009, Promoter POLITEHNICA University of Bucharest.
- March 2004 February 2007 Member in the implementing team of the pilot project Leonardo da Vinci "From competence to formative credit: creation of models and instruments for the elaboration of common and shared professional standards of the education-training-work system", Project Code: I/03/B/F/PP-154/91, Promoter: Confartigianato Formazione CNIPA Umbria, Perugia, Italy;
- http://www.programmaleonardo.net/leo2/schedecompendium/progetti2003/191\_03\_CNIPA.htm
- September 2005 October 2006 Project Manager of the "Leonardo da Vinci" Mobility Project
   "The Journalist Economist Relation in the Drawing up and Communication of the Economic Information", Promoter "Dunărea de Jos" University of Galati, Project Code: RO/2005/PL95030/S, Project value: 28.200 euros;
- December 2004 January 2006 Project Manager of the "Leonardo da Vinci" Mobility Project "Practical Training of Students in European Financial – Banking Institutions", Promoter "Dunărea de Jos" University of Galati, Project Code: RO/2004/PL93057/S, Project value: 31.500 euros;
- February 2004 January 2006 Member in the implementing team of the pilot project Leonardo da Vinci "Centros de Accao para uma Cultura da Paz e Nao-Violencia", Project Code: PT/03/C/FTH/92202; Promoter COFAC, Lisbon, Portugal;
- December 2003 September 2004 Project Manager of the "Leonardo da Vinci" Mobility Project
   "The Growth of the Students Competence in the Realization of Financing Projects",
   Promoter "Dunărea de Jos" University of Galati, Project Code: RO/2003/PL91119/S, Project value:
   28 800 euros:
- March 2003 March 2004 Member in the implementing team of the project "Strategies for Integration of the unemployed people" (CICOPS Inter-institutional Centre for Counselling and Professional Guidance for Unemployed People), Phare 2000 Economic and Social Cohesion Development of Human Resources Component, Contract no. RO.0007.02.01.01.0305.

Memberships

Member of the Body of Expert and Licensed Accountants since 2011 <a href="http://ceccargalati.com/wp-content/uploads/2011/01/TABLOU-GALATI-2012-ptr-site-ECANG.pdf">http://ceccargalati.com/wp-content/uploads/2011/01/TABLOU-GALATI-2012-ptr-site-ECANG.pdf</a>







#### Scientific reviewer

- ISI quoted journals: Economic Research-Ekonomska Istraživanja, Applied Economics, Applied Economics Letters, Contemporary Economics, Risks, National Tax Journal, Sustainability, New Ideas in Psychology
- Conferences indexed ISI: 18<sup>th</sup>, 23<sup>th</sup>, 25<sup>th</sup>, 26<sup>th</sup>, 27<sup>th</sup>, 28<sup>th</sup> IBIMA Conference, EMEM 2017 Conference.

#### H Indexes

• h-index Scopus: 2; h-index Isi Web of Knowledge: 2; h-index Google Scholar: 6.

#### Scientific profile

https://scholar.google.ro/citations?hl=en&user=qy\_IU7oAAAAJ

#### Conferences indexed ISI

- Deari F., Bărbuţă-Mişu, N., (2015), Does firm size affect leverage and profitability? Some evidence from western and eastern countries, 25th IBIMA Conference - Innovation Vision 2020: From Regional Development Sustainability to Global Economic Growth, 7-8 May 2015, Amsterdam, Netherlands, pp. 3059-3069. http://www.ibima.org/NL2015/papers/misu.html
- Bărbuţă-Mişu, N., (2011), Model to Assessing Financial Performance of Building Sector Enterprises (Galati County - Romania), 17<sup>th</sup> IBIMA Conference - International Business Information Management Association, Proceedings ISI, 14-15 November 2011, Milan, Italy, pp. 1212-1221 http://www.ibima.org/italy2011/papers/misu.html.
- Md Nor, K., Bărbuţă-Mişu, N., Stroe, R., (2011), Modelling of the Determinants Factors to Adopt e-Banking Services by Romanian Customers, 17th IBIMA Conference International Business Information Management Association, Proceedings rated ISI, 14-15 November, 2011, Milan, Italy, pp. 1199-1211. http://www.ibima.org/italy2011/papers/nico.html
- Bărbuţă-Mişu, N., Stroe, R., Moga, L. M., (2010), Classical Theories-based Approach on Incentive Factors for Internet Banking Adoption, A XV-a IBIMA Conference (International Business Information Management Association) "A Business Competitive Edge Perspective", Proceedings indexedISI, ISBN 978-0-9821489-4-5, 6-7 November 2010, Cairo, Egipt, pp. 253-260. http://www.ibima.org/CA2010/papers/mlm.html
- Mazilescu, V., Bărbuţă-Mişu, N., Afanase, C., (2010), Testing the Predictive Power of the Multifactorial Models of Assessing the Bankruptcy Risk, 2nd World Multiconference on Applied Economics, Business and Development (AEBD 2010), Kantaoui, Sousse, Tunisia, 3-6 May 2010, Published by WSEAS Press, Proceedings ISI, ISBN 978-960-474-184-7, ISSN 1790-5109, pp. 54-59. <a href="http://www.wseas.us/e-library/conferences/2010/Tunisia/AEBD/AEBD-07.pdf">http://www.wseas.us/e-library/conferences/2010/Tunisia/AEBD/AEBD-07.pdf</a>

ANNEXES



ANNEX to CV

### LIST OF RELEVANT PUBLICATIONS /RESEARCH (selection)

- 1. Bărbuţă-Mişu, N. Madaleno, M., Deari, F., (2019). Determinants of Net Trade Credit: A Panel VAR Approach Based on Industry, Prague Economic Papers, DOI: https://doi.org/10.18267/j.pep.696, Published online: 12.03.2019, https://www.vse.cz/pep/696?lang=en
- Bărbuţă-Mişu Nicoleta (2018). Analysis of factors influencing managerial decision to use trade credit in construction sector, Economic Research-Ekonomska Istraživanja, Vol. 31:1, pp. 1903-1922, ISI Web of Science Impact factor 2017 1.137, Quartile in Category Q2,DOI: 10.1080/1331677X.2018.1504690, https://www.tandfonline.com/doi/full/10.1080/1331677X.2018.1504690
- Dinca, M.S., Barbuta-Misu, N., Madaleno, M., Dinca, G., Deari, F., (2017), Integrated Analysis of EU Construction Companies' Financial Performances, Journal of Construction Engineering and Management, Published online 31 January 2017, Vol. 143, Issue 6, ISI Web of Science Impact factor 2015 1.152, AIS 2015 0.385, Quartile in Category Q2, DOI: <a href="http://dx.doi.org/10.1061/(ASCE)CO.1943-7862.0001287">http://dx.doi.org/10.1061/(ASCE)CO.1943-7862.0001287</a>, <a href="http://dx.doi.org/10.1061/(ASCE)CO.1943-7862.0001287">http://dx.doi.org/10.1061/(ASCE)CO.1943-7862.0001287</a>
- Bărbuţă-Mişu, N. (2017). Assessing the Risk of Bankruptcy. Case Study on a European Manufacturing Company, chapter 4 in *Understanding Bankruptcy: Global Issues, Perspectives and Challenges*, Nova Science Publishers, Inc., Hauppauge, USA, ISBN: 978-1-53612-399-9 (Hardcover), ISBN: 978-1-53612-432-3 (ebook), 34 own pages (301 pages).
- 5. Bărbuţă-Mişu, N. (2017). Assessing the Risk of Bankruptcy of Large European Companies in the Period 2006-2015, chapter 5 in *Understanding Bankruptcy: Global Issues, Perspectives and Challenges*, Nova Science Publishers, Inc., Hauppauge, USA, ISBN: 978-1-53612-399-9 (Hardcover), ISBN: 978-1-53612-432-3 (eBook), 22 own pages (301 pages).
- Bărbuţă-Mişu, N., (2016), Tax optimization a legally way to reduce the fiscal impact in firms activity, chapter in Legal mechanisms to ensure the activities of economic entities, ISMA University, Riga, Latvia, 192 pages, ISSN 1822-8658 (print), pp. 147-155
- Bărbuţă-Mişu, N., Deari, F., (2016), Determinants of trade credit in European construction firms: a preliminary study, Ekonomika, vol. 95, issue 2, pp. 139-157.
   DOI: http://dx.doi.org/10.15388/Ekon.2016.2.10129
  - http://www.journals.vu.lt/ekonomika/article/view/10129/8185
- 8. **Bărbuţă-Mişu, N. Soluţii pentru diminuarea taxelor şi impozitelor (Solutions for reducing taxes)**, Rezon Media Grup Publishing House, Bucharest, 2016, 330 pages, ISBN 978-973-0-22874-8. <a href="http://www.rezonromania.net/solutii">http://www.rezonromania.net/solutii</a> pentru diminuarea taxelor si impozitelor.htm, <a href="http://www.emag.ro/solutii-pentru-diminuarea-taxelor-si-impozitelor-sdti/pd/DHT1H7BBM/">http://www.emag.ro/solutii-pentru-diminuarea-taxelor-si-impozitelor-sdti/pd/DHT1H7BBM/</a>
- 9. **Bărbuţă-Mişu, N.,** Codreanu, E.-S., (2014), **Analysis and Prediction of the Bankruptcy Risk in Romanian Building Sector Companies,** *Ekonomika*, Vol. 93, Issue 2, ISSN 1392-1258, pp. 131-146 <a href="http://www.zurnalai.vu.lt/files/journals/37/articles/3542/public/131-146.pdf">http://www.zurnalai.vu.lt/files/journals/37/articles/3542/public/131-146.pdf</a> <a href="http://www.zurnalai.vu.lt/ekonomika">http://www.zurnalai.vu.lt/ekonomika</a>
- Bărbuţă-Mişu, N., Rusu, A., (2014), The Impact of Debt Policy on Financial Performance of Romanian Listed Companies, Annals of "Dunarea de Jos" University of Galati, Fascicle I. Economics and Applied Informatics, Years XX, No. 1, ISSN 1584-0409, pp. 29-38
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- 11. **Bărbuţă-Mişu, N.,** Bodea, M.-F., (2014), **The Role of Capital Structure in Company's Financing,** *Annals of "Dunarea de Jos" University of Galati, Fascicle I. Economics and Applied Informatics*, Years XX, No. 3, ISSN 1584-0409, pp. 25-32 <a href="http://www.eia.feaa.ugal.ro/images/eia/2014\_3/Barbuta-MisuBodea.pdf">http://www.eia.feaa.ugal.ro/images/eia/2014\_3/Barbuta-MisuBodea.pdf</a>
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13. Bărbuţă-Mişu, N., (2013), The Effect of Leverage on Profitability of Pharmaceutical Companies, Annals of "Dunarea de Jos" University of Galati, Fascicle I. Economics and Applied Informatics, Years XIX, No. 1, ISSN 1584-0409, pp. 45-52

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14. Md Nor, K., Bărbuţă-Mişu, N., Stroe, R., (2011), A Model for Analysing the Determinants Factors of Adoption e-Banking Services by Romanian Customers, Journal of Economic Computation and Economic Cybernetics Studies and Research, online ISSN 1842 – 3264, print ISSN 0424 – 267X, Vol. 45, Issue 4, pp. 53-70, ISI Web of Science impact factor 2011: 0,303; 2015:0.317, AIS 2015 – 0.039, Quartile in Category Q4. <a href="https://apps.webofknowledge.com/full">https://apps.webofknowledge.com/full</a> record.do?product=WOS&search mode=GeneralSearch&qid=85&SID=Z2wl1

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15. Bărbuţă-Mişu, N., Stroe, R.,(2010), The Adjustment of the Conan & Holder Model to the Specificity of Romanian Enterprises – A Local Study for Building Sector, Journal of Economic Computation and Economic Cybernetics Studies and Research, Vol. 44, Issue 3, online ISSN 1842 – 3264; print ISSN 0424 – 267 X, pp. 123 – 139, ISI Web of Science Impact Factor 2010 - 0,247; 2015 - 0.317, 2016 – 0.299; AIS 2015 – 0.039, 2016 – 0.039; Quartile in Category Q4.

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- 19. Bărbuţă-Mişu, N., (2009), Modelling the Financial Performance of the Building Sector Enterprises Case of Romania, Romanian Journal of Economic Forecasting, Quarterly published by The Institute for Economic Forecasting, Vol. 12, Issue 4, ISSN 1582-6163, pp. 195 212, ISI Web of Science impact factor 2009: 0,620; 2015:0.348, AIS 2015 0.031, Quartile in Category Q4.

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